

### Moving Forward



Annual Report | 2024







Ben B. Wallace Chairman of the Board, American Bank

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Chair of the Board, American Bank Holding Corporation

Patt Hawn Wallace

the CDA

Stephen C. Raffaele, CFA Chief Executive Officer and President, American Bank

## *Letter to* Shareholders

Progress isn't always about big leaps-it's about steady, purposeful steps forward. At American Bank, we believe that every decision we make, every investment in technology, and every relationship we build helps move us and our communities in the right direction.

In 2024, we remained focused on progress, ensuring that our clients, employees, and shareholders could rely on us in an ever-changing economic landscape. And, whether you're a business owner, schoolteacher, executive, or retired professional, it's important to keep moving forward and looking for opportunities. That is part of what drives us at American Bank, and it is what we worked hard to do in 2024.

This year, we implemented new technology that allows our bankers to more efficiently serve our clients. Our commitment to community led to the creation of a Community Development Department focused on helping those most in need. And we launched new home improvement banking products designed to reach all parts of the community. We also remained true to our growth strategy by opening two new locations in Corpus Christi.

Financially, our total deposits grew significantly and our net interest margin remained strong. Even as we invested in new technology, people, and facilities, we were able to manage expenses and hold a strong cash position while maintaining excellent asset quality. With total assets exceeding \$2.5 billion, American Bank remains well capitalized with strong liquidity and positioned for sustainable growth. Our progress in 2024 was in the face of significant economic challenges. Inflation and stubbornly high interest rates made for a tough operating environment. These pressures slowed commercial real estate and housing markets until rates finally declined in the third guarter—the first since March 2020. Even in this challenging landscape, American Bank advanced. Thanks to our dedicated employees, board, and leadership, we continued to serve our clients with excellence, helping businesses and families navigate uncertainty—and keep the bank moving forward.

Now as we look to 2025, we're positioned for continued growth and success. We expect new challenges, but we are ready. As we pursue our vision of becoming a leading Texas regional bank, we understand it's the little things that will make the biggest difference in moving our bank forward. Thank you for being such an important part of our journey.

**Mathematican** American Bank

## Driven by Purpose & Values

At American Bank, our purpose has always been clear—to build lasting relationships, provide exceptional service, and help our clients achieve financial success. For more than 54 years, we've been a trusted financial partner for businesses, professionals, and individuals across the Coastal Bend and South and Central Texas.

Our approach combines the best of both worlds: local decision-making and personalized service backed by modern banking solutions delivered by experienced bankers. This balance allows us to meet client needs with a personal touch no matter the client size.

From our beginnings in Corpus Christi to our growth across Texas, we've remained committed to responsible, community-driven banking. We invest in the places we serve, supporting local businesses, helping families thrive, and giving entrepreneurs the tools to grow. Through it all, we've held on to the core values that define who we are and to our motto to "Do the Right Thing."

Strong relationships, exceptional service, and a commitment to our values are what set us apart. With a strong foundation, a bold vision, and a long-term strategy, American Bank is prepared for a future filled with opportunities. Now is a great time to be part of American Bank, and we're proud to stand beside the clients and communities that make our work so meaningful.



Monique Williams Treasury Management Specialist

Lori Flanagan Treasury Management Specialist

## **Banking Forward**

### **Commercial Banking**

Full suite of banking products and solutions focused on the needs of businesses, delivered by experienced bankers with deep local knowledge

### Wealth Management

Private banking, investment management, trust, and financial planning

### **Treasury Management**

Powered by a comprehensive suite of technology-enabled services

### **Personal Banking**

A full range of personal deposit products, mobile banking services, personal loans, home mortgages, and construction loans

Member FDIC. Equal Housing Lender. Wealth Services: Not a deposit. Not FDIC insured. No bank guarantee. May lose value.

Austin Corpus Christi Goliad Houston New Braunfels Port Aransas Rockport San Antonio Victoria

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## Leading Forward



Todd LeeIChief Information OfficerC

David Doherty Chief Credit Officer John Wessman Executive Vice President, Consumer Banking and Marketing Donette Stubblefield Chief Banking Executive, Commercial and Wealth Stephen C. Raffaele, CFA Chief Executive Officer and President Rob Childers President, American Bank Equipment Finance

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Tom Adams Chief Financial Officer Suzelle Tinnell Chief of Staff Eric Vigil Chief Compliance Officer

## Building on Success

Seven years ago, we announced our vision to establish American Bank as a leading regional bank in Texas. Our strategy calls for growing a strong, lasting legacy dedicated to serving Texans in all our communities.

Since that time, we've experienced unprecedented growth and expanded across the Coastal Bend and South and Central Texas. We are making great progress executing our strategic plan and building on each year's successes. Today, we are serving more clients, in more markets, with more bankers than at any time in American Bank's history.

In 2024, we invested in our technology, upgraded our facilities, expanded our products, and deepened our connections to the communities we serve. All of this was done to advance our promise of delivering an exceptional client experience. We're proud of how far we've come and excited for the future as we grow American Bank in a way that is thoughtful, well planned, and beneficial to our clients, communities, and shareholders.





**Regional Board** 

\* \$32.4 million Total Consolidated GAAP Net Income, including one-time acquisition accounting valuation adjustment of \$10.7 million. \$25.9 million Total Consolidated Pre-provision Operating Income

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# Highest total assets in \$2.5billion

\$2.3 billion Total deposits reflecting a +6% year-over-year increase

Strongest performance for Wealth and Treasury Management in American Bank history

> **Equipment Finance assets** increased by 24%

Launched new loan origination system

Successfully enhanced Fair Lending program

Opened two new American Bank locations Created and introduced new banking products to extend our reach to underserved communities

Expanded and updated several branch facilities

## **Results in Focus**

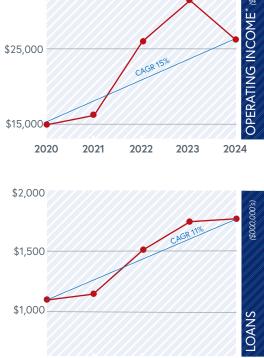
In a year that was filled with economic uncertainty, unpredictable financial forecasts, and shaky consumer confidence, American Bank found new opportunities. While many banks struggled in the face of persistent inflation and stubbornly high interest rates, we were able to reach a new milestone in total assets, grow our deposits, and further strengthen client loyalty.

In 2024, we exceeded \$130 million in new deposit growth, boosting our total deposits to \$2.3 billion. However, in a high-rate environment and with our deposit mix shifting due to clients moving funds to higher cost deposit products, interest expense on deposits grew significantly. Our overall cost of funds increased from 1.16% in 2023 to 1.78% in 2024. In other words, the interest expense the bank paid on deposits increased by \$17.1MM or 72.7% year-over-year. This was the primary force reducing 2024 pre-provision operating income to \$26 million. Even so, total assets grew to the highest level in bank history, at more than \$2.5 billion.

We are extremely proud of these results, even more so during such a challenging year in the banking industry. Step by step, we are continuing to move the bank forward in ways that will improve the lives of everyone in the American Bank family.



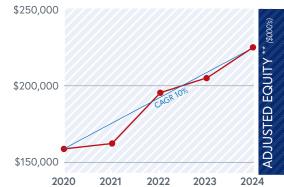
Melissa Plata and Stephanie Pena, Human Resources



\$35,000

2020 2021 2022 2023 2024





### Statement of Condition

December 31, 2024	(\$000's)
Assets	
Cash & Due from Banks	\$ 245,546
Securities	424,144
Loans, Net	1,704,312
Other Assets	151,467
Total Assets	\$ 2,525,469
Liabilities	
Deposits	\$ 2,254,527
Borrowings	78,691
Other Liabilities	22,981
Total Liabilities	\$ 2,356,199
Equity***	\$ 169,270
Total Liabilities & Equity	\$ 2,525,469

\* Pre-provision Net Income, excluding discontinued operations and one-time, acquisition-related costs and adjustments.

\*\* GAAP Equity, excluding impact of AOCI (unrealized bond portfolio gains or losses).

\*\*\* GAAP Equity, which includes impact of AOCI (unrealized bond portfolio gains or losses).

## Advancing Together

Progress at American Bank is a shared achievement. From our Board of Directors and Regional Boards to our local branch teams and individual bankers, we've delivered on strategies and services that lift our communities and make a difference in our clients' lives.

This year, we implemented a new loan origination system for our commercial and consumer bankers that streamlined our banking operations and equipped our teams to more efficiently serve clients.

To meet the needs in all parts of our growing communities, we also developed a Community

Home Improvement Loan in the Coastal Bend, designed to help homeowners with essential repairs such as roofing, A/C replacement, and fencing. The program was so successful in 2024, that we'll continue it as we move forward into 2025.

> Francisco Albornoz Commercial Relationship Officer

<sup>66</sup>Earning someone's trust by helping them plan for their retirement, business succession, or family estate is the greatest compliment we'll ever receive. ??

— Susan Wiesner, Managing Director, Fiduciary Services and Wealth Management

We were also excited to open our Bay Branch in downtown Corpus Christi. This new waterfront location offers both long-time and new clients a modern, convenient banking experience in the heart of the city.

To strengthen our presence in San Antonio, we established a Regional Advisory Board, joining those already in place in Houston and Austin. The seven members of this board will provide valuable market insight and help drive business growth in the region.

We are proud of the progress we made in 2024 and are excited for what's ahead. There has never been a better time to be part of American Bank!

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left to right: Candace Tottenham, Brad Honer, Susan Wiesner, Kyle Zenner



George S. Hawn Excellence Award Presented to Jackie Orchard on the Credit Team



## Looking Forward

Looking out at the banking horizon, we expect another year of uncertainty, with shifting economic forecasts, rapidly advancing technologies, and potential regulatory changes from a new administration in Washington, D.C. Interest rates remain unpredictable, global markets are volatile, and tax reforms may reshape the financial landscape. It's sure to be another interesting year in banking, where uncertainty creates opportunity.

Despite these uncertainties, American Bank is in an enviable position. We have an established and loyal client base, an experienced team, strong financials, and we live and work in the great State of Texas, where the business and demographic outlook is bright.

We're also now in the age of artificial intelligence and expect that AI will have a profound impact on business and the economy. At American Bank, we're already seeing its impact and carefully considering how AI-powered solutions can enhance efficiency and improve the client experience, while preserving the personal relationships that define us.

What won't change is our unwavering commitment to our clients. We listen, we care, and we prioritize relationships over transactions. That's what sets us apart and why we've remained a trusted partner for more than 54 years.

As we look to the future, we do so with optimism and purpose. We are proud of where we stand today and excited for the opportunities ahead. With our values as our guide, we will continue moving forward, ensuring American Bank remains a trusted name for generations to come.

"When you work with small businesses, they expect speed, flexibility, and personalization from their bank. I'm grateful that American Bank represents all of this and so much more."

— **Rob Childers,** President, American Bank Equipment Finance

 ${\it left to \ right: Mark \ Checchin \ , Donette \ Stubble field \ , Manny \ Ruiz \ , Candace \ Tottenham, \ Byron \ Bexley \ Name \ N$ 

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## Paying it Forward

At American Bank, our commitment to the Coastal Bend and South and Central Texas runs deep. Being a responsible and engaged community partner isn't just something we do-it's who we are. It has been a guiding principle since our founding more than 54 years ago.

We believe that true impact comes not only from financial support but also from direct involvement. Each year, our employees dedicate thousands of volunteer hours to local organizations, working side by side with our community partners to make a difference.

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We thoughtfully choose initiatives that help those in need and create lasting impact. Giving back is a privilege, and we are honored to support the people and places that make our communities stronger. Together, we are making a difference-one investment, one volunteer hour, and one community at a time.

Corpus Christi Medical Center

LINT HILLS







church



Wendy Moore, Market President, Port Aransas

Katie Kuykendall, Mortgage Loan Officer

American Bank irectors of Board

Ben B. Wallace Chairman Richard Scanio

Vice Chairman

Stephen C. Raffaele, CFA Chief Executive Officer and President

**Ralph Abendshein** Oakum Holdings, LLC

Bibiana Dykema Levy Dykema Architects

Douglas (Kit) Fox, MD NeuroTexas, PLLC

Clayton J. Hoover, Jr. CHH Interests, Ltd.

Mark Nini GN Ventures, Ltd.

Ted Oakley Oxbow Advisors

Jorge Rangel Rangel Law Firm

Hil Stroup Key Title Group

Gary Valdez Focus Strategies, LLC

John Wallace Republic Ranches, LLC

Patt Hawn Wallace Hawn/Wallace Investments

Robert Webster, MD Third Coast Health

Brad Wheeless Business Advisor and Consultant



americanbank.com (800) 257-8316

Member FDIC. Equal Housing Lender.

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Ben B. Wallace Vice Chairman

Stephen C. Raffaele, CFA President

Clayton J. Hoover, Jr. CHH Interests, Ltd.

Al Jones Retired

Ted Oakley Oxbow Advisors

**Richard Scanio** Scanio Investments







" The culture at American Bank can be summed up in one word: relationships. At American Bank, people matter and relationships make a difference. When we care for each other internally, it shows up in how we serve our clients and build long-term relationships with them."

> — Stephen C. Raffaele, CFA, Chief Executive Officer and President, American Bank



Stephen C. Raffaele, CEO and President

Christopher Murray, Market President, Rockport





"Forward progress is built on consistency, clarity, and trust. As American Bank continues to grow across Texas, we remain focused on what matters most: showing up for our clients, delivering with excellence, and staying true to who we are. This is the path that will keep us moving forward."

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